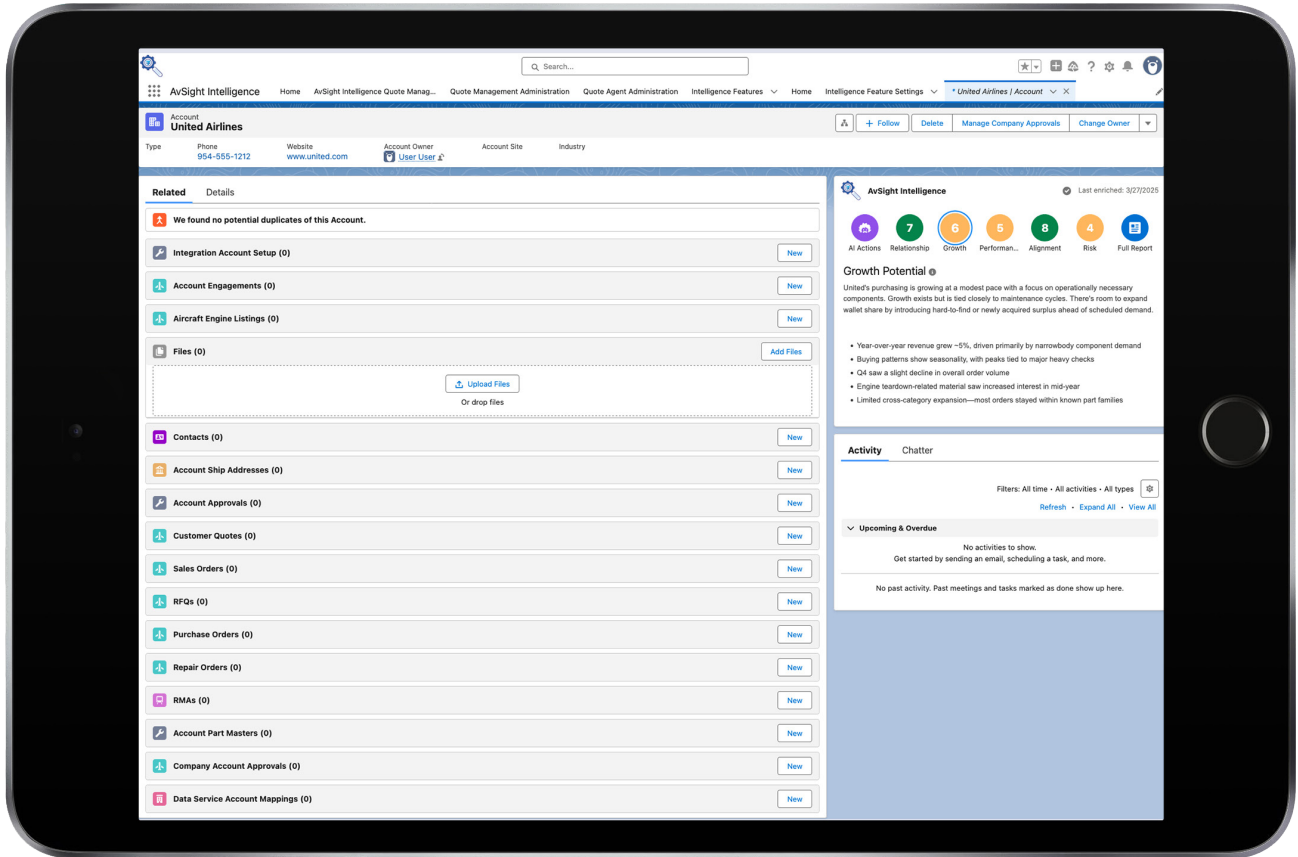


Experience AI built for *how you work*,
embedded *where you work*.

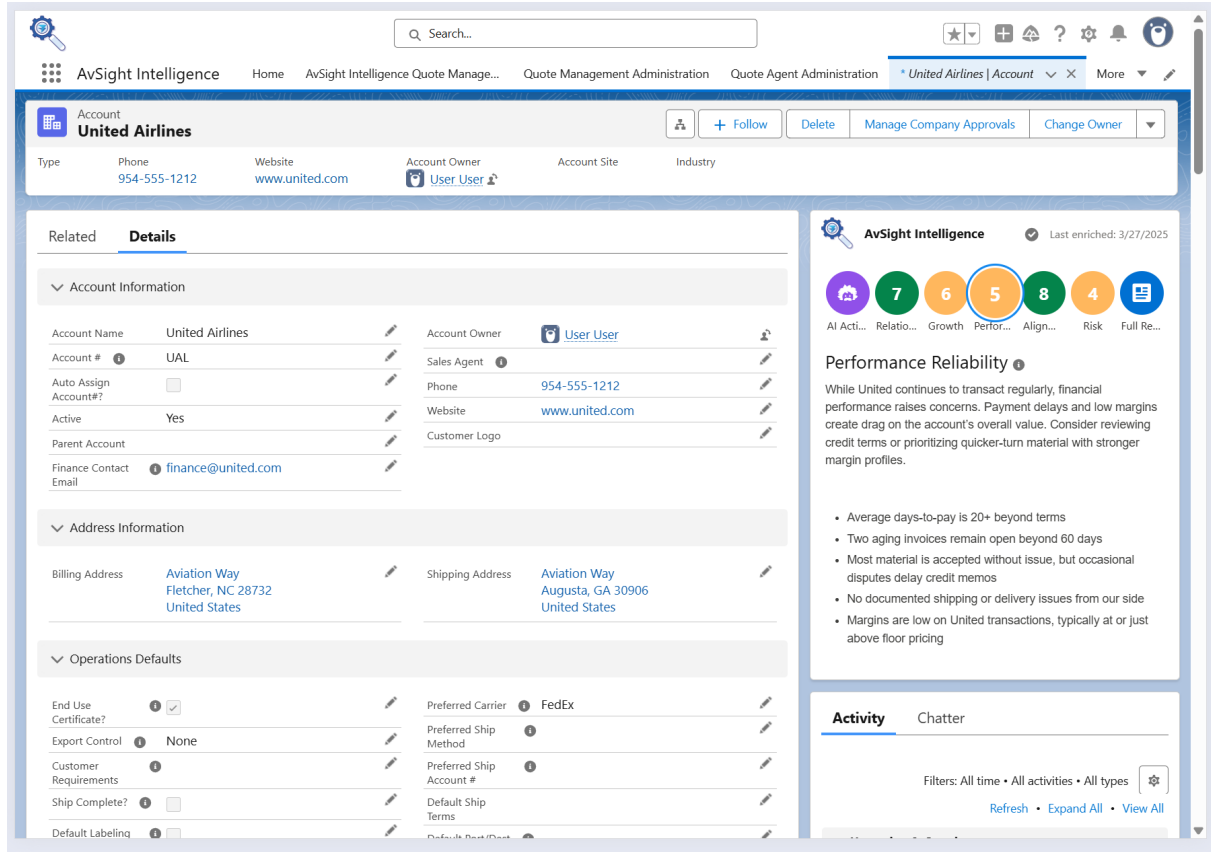


AvSight Intelligence

Purpose Built for Aviation. Powered by AI.

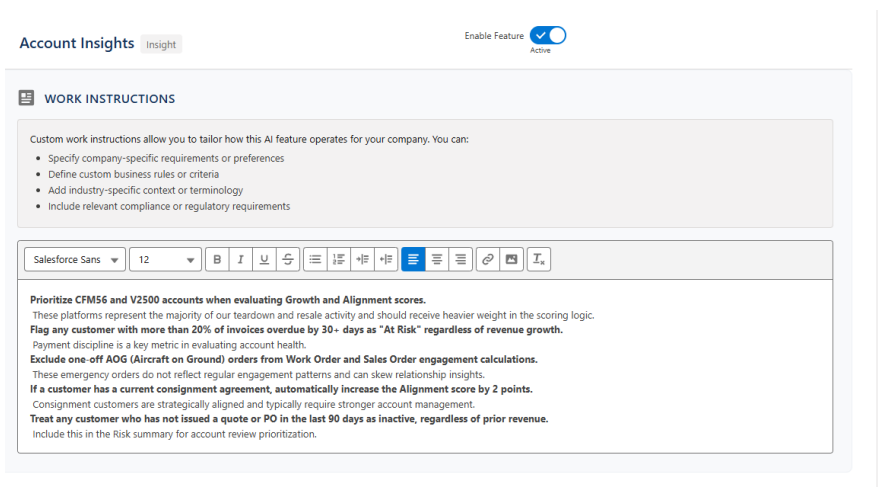
Why AvSight Intelligence?

There's no shortage of AI products available, but AvSight Intelligence is AI like you've never seen it before. Here's what makes us different -

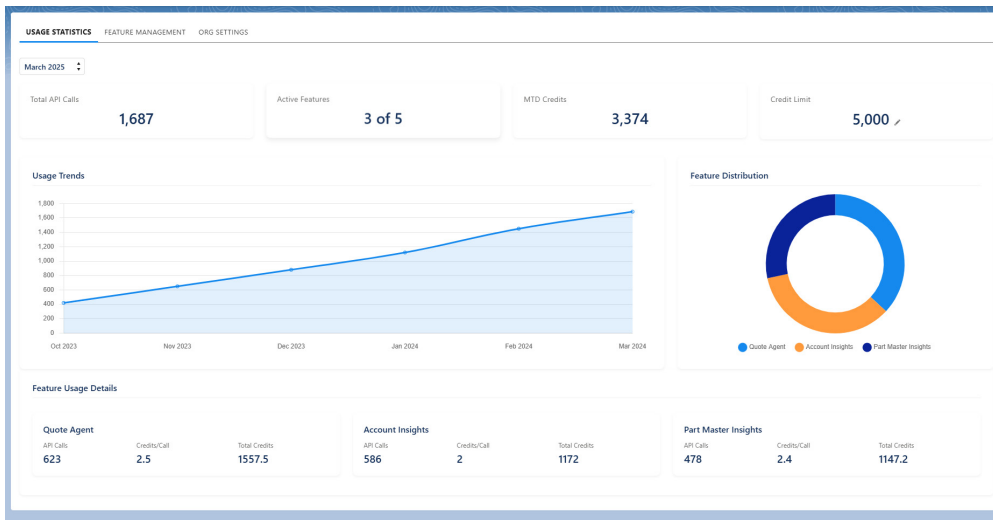


Fully Integrated - AI can be a tremendous time saver, but those gains in efficiency quickly disappear when you have to navigate to a new screen or open an additional tool. AvSight Intelligence is fully integrated with your AvSight environment and embedded in the screens you use everyday, eliminating extra steps.

Customized for How You Work - AvSight is ready to go out of the box and configured with a powerful instruction set. But we recognize that no two businesses are the same, so we've made it incredibly easy to customize instructions, factors, and fields to your match your unique business needs and priorities. Simply type your instructions into AvSight intelligence - no coding or special skills required.



AI Power, Human Control - AI powered workflows are invaluable at reducing manual efforts and synthesizing complex and varied data, but there are still some areas where there is no replacement for a human brain. AvSight Intelligence's performative tools can be configured to do 99% of the process autonomously, with human approval as the final step - boosting your productivity, without sacrificing control. Each AvSight Intelligence feature can easily be enabled or disabled and configured according to your preferences. You're in control of how much or how little you use.



Private & Secure - Unlike many technology providers who mine their customer data, AvSight is and will always be a technology company, not a data company. AvSight Intelligence was built with privacy and security top of mind. Data sent to AvSight Intelligence goes through a process to summarize and anonymize it prior to transmission. Transmitted data is never retained or used to train the AI model.

Built by the Only AvSight Experts - No one knows AvSight like we do, so no one is better equipped to build tools optimized for your ERP system. AvSight Intelligence was built with AvSight's workflows, objects, and fields in mind and works seamlessly with your existing environment. Best of all, as AvSight continues to grow our core features and AI toolset, you can be sure of continued compatibility.

Continually Improving & Expanding - AvSight firmly believes that AI will play an ever increasing role in the future of aviation. Companies that adopt AI tools now will have a major advantage over their competitors. We're backing this belief up with significant investments in AI development. What we're offering now is just the beginning, the scope of our AI roadmap and pace of development mean that AI tools will soon be able to transform our customers' efficiency in every aspect of their businesses.

AvSight Intelligence Feature Types:

AI Insights

Making strategic decisions requires not just having the right data, but having it in a usable form. AI Insights gather relevant data, analyze them with your business goals and priorities in mind, and provide you with actionable insights to drive informed decisions.

AI Agents

Imagine having a team of expert employees specializing in each of the critical areas of your business. With AvSight Intelligence, you can. Our AI Agents are working in the background to turn insights and instructions into action, saving you time and keeping your attention on strategic priorities.

Actions

Update, research, and execute complex actions with the click of a button. AvSight's Actions are embedded in the screens you use the most, allowing you to complete repetitive work in no time.

Now Available from AvSight Intelligence:

Account Insights

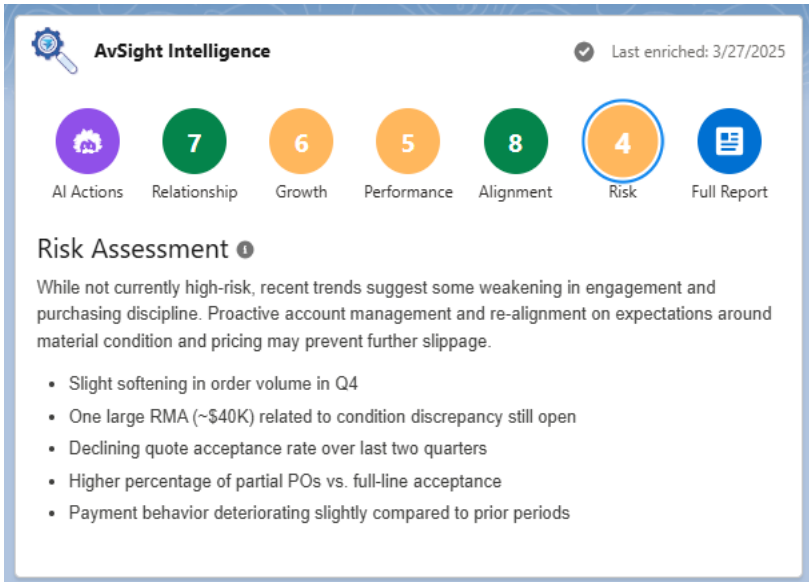
Account Insights pull together data from your internal sources - such as purchase history and payment times - and marry them with external data - such as press releases and hiring trends - to form a complete picture of each customer. This data is then analyzed to identify and alert you to trends, risk factors, and opportunities. These insights are displayed right in the AvSight Account Record, no digging or extra work required.

Account Insight Scores - A numerical score is calculated for each key aspect of account performance, providing you with at-a-glance insights. You can also run reports and trigger automations off of these scores, allowing your team to proactively manage at risk accounts and build on positive relationships.

Strategic Insights - Turn your knowledge into action, AvSight Intelligence uses insights to provide targeted suggestions for leveraging positive metrics and improving poor ones.

Health Insights - Summarized insights help you get a quick understanding of the factors influencing the scores.

Full Report - Want to dig deeper? Access the full report for a detailed look at all of the factors influencing the scores and suggestions.

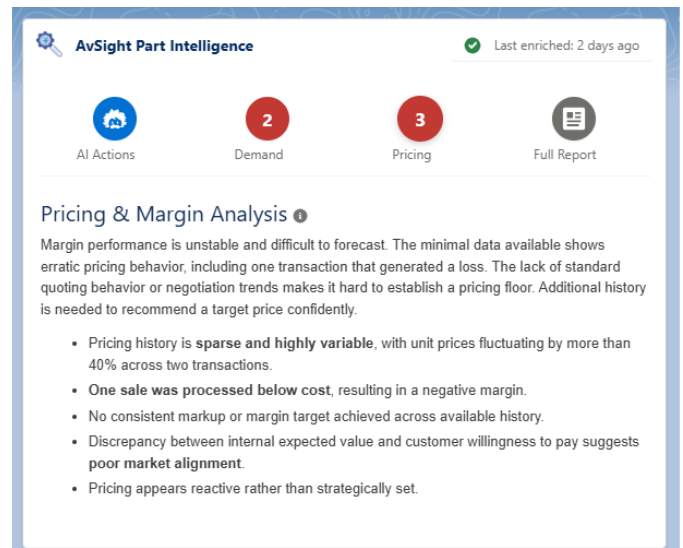


Part Master Insights

Parts Master Insights pull together data from your quote history and market trends to help you understand demand and pricing trends for your inventory. No need to navigate to a special screen, these insights are embedded right in your Part Master Screen.

Part Insight Scores - A numerical score is calculated for each key aspect of part performance, providing you with at-a-glance insights. You can also run reports and trigger automations off of these scores, allowing your team to proactively manage inventory strategy. Look for additional metrics in future AvSight Intelligence releases.

Part Insight Analysis - Summarized insights help quickly understand all of the factors influencing scores.



Quote Agent

Quote Agent is an AI driven automated quoting tool designed to help you save time on low ROI opportunities and focus on your most valuable customers first.

Status	Instruction Name	Description	Sequence	Actions	Conditions
	High Value Quote Review	Route high value quotes for management review	1	2 Actions	AND: 1 condition(s)
	Block Spam Domains	Block quotes from known spam domains	2	No Quote	OR: 2 condition(s)
	Route High Value Quotes	Route quotes with total value over \$10,000 to senior sales team	3	2 Actions	AND: 1 condition(s)
	Flag Competitor Parts	Flag quotes containing competitor part numbers	4	2 Actions	OR: 2 condition(s)
	Prioritize AOG Requests	Route quotes flagged as Aircraft on Ground to a fast-track respo...	5	2 Actions	AND: 1 condition(s)
	Escalate Unmatched Part Types	Flag quotes with no internal cross-reference for review by sourcing	6	1 Action	OR: 2 condition(s)
	Require Manager Approval - ITAR	Require manager approval before quoting ITAR-controlled parts	7	2 Actions	AND: 1 condition(s)
	Suppress Unqualified Countries	Auto-block quotes from embargoed or unverified export-controll...	8	No Quote	OR: 3 condition(s)
	Flag Repetitive Quote Patterns	Identify parts quoted more than 5 times in 30 days without conve...	9	1 Action	AND: 2 condition(s)
	Auto-include Trace Docs for Rotables	Automatically attach trace documentation for serialized rotatable p...	10	2 Actions	AND: 1 condition(s)

Factor Processing - Quote Agent comes set up with a comprehensive set of account and part master based factors that represent common quoting considerations. These factors can easily be tweaked, replaced, and added to, making your Quote Agent infinitely customizable.

Factor Processing Agents - Agents can be configured to take action based on scores or other criteria - no code required.

Actions are infinitely configurable and combinable, but here are a few ideas:

- Automatically send a No Quote if a part is out of stock.
- Automatically notify sales person of incoming quotes from high value accounts.
- Automatically send a Make Offer if an account has a low quote to sales ratio.
- Automatically prepare quote lines for any parts that have high pricing history confidence.
- Send a review request to sales person before sending.

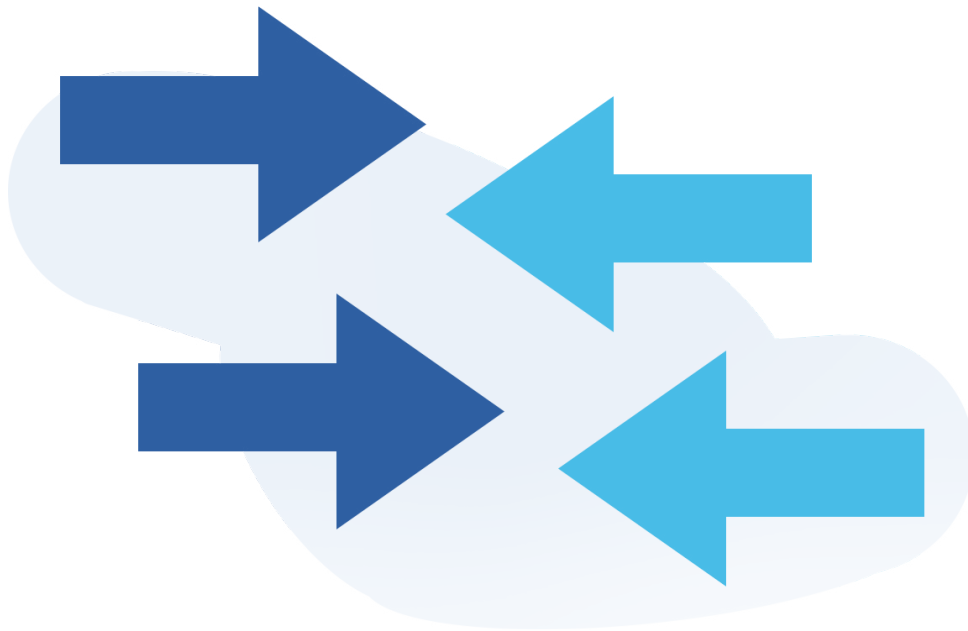
Quote Details	Recommendation	Expiration	Actions
Q-12701 - United Airlines - CFM56 Rotable Inquiry Generated by Quoting Agent • 2024-02-20 10:30 AM	Flag for review: Unit cost exceeds price cap threshold Reason: Internal pricing logic triggered review due to quoted price > 15% above average historical sale	Apr 04, 2024, 09:00 AM	👁️ ⚙️ ✖️
Q-12702 - Delta Airlines - AOG Request for Fan Blades Generated by Quoting Agent • 2024-02-20 11:15 AM	Recommend manual processing for AOG pricing approval Reason: Part flagged as urgent (AOG) and pricing is above normal margin threshold	Apr 04, 2024, 10:30 AM	👁️ ⚙️ ✖️
Q-12707 - Frontier - Custom Repair Scope with Parts Quote Generated by Quoting Agent • 2024-02-20 04:00 PM	Flag for review: Custom repair pricing unsupported by template Reason: Repair scope included non-standard labor lines and part mixes, requiring manual pricing guid...	Apr 05, 2024, 01:00 PM	👁️ ⚙️ ✖️
Q-12703 - JetBlue - Request for Unserviceable Cores Generated by Quoting Agent • 2024-02-20 09:45 AM	Route to sales for manual review Reason: Requested condition is US, and no automated core value available	Apr 04, 2024, 01:15 PM	👁️ ⚙️ ✖️
Q-12704 - Lufthansa Technik - Exchange Option Inquiry Generated by Quoting Agent • 2024-02-20 01:23 PM	Flag for review: Exchange option selected, but core terms not validated Reason: AI cannot validate core return value or eligibility for auto-exchange processing	Apr 04, 2024, 03:00 PM	👁️ ⚙️ ✖️
Q-12705 - Emirates - Mixed Condition Lot Quote Generated by Quoting Agent • 2024-02-20 02:45 PM	Recommend quote hold for human validation Reason: Requested quote includes both OH and AR material with inconsistent pricing history	Apr 05, 2024, 09:45 AM	👁️ ⚙️ ✖️
Q-12706 - Alaska Airlines - Large Quantity Bulk Quote Generated by Quoting Agent • 2024-02-20 03:20 PM	Recommend 5% quantity discount, pending approval Reason: Quantity > 50 units triggered volume pricing rule; human approval required for final discount	Apr 05, 2024, 11:20 AM	👁️ ⚙️ ✖️

Approvals - Configuring actions doesn't mean giving AI agents free reign. Lower risk actions can be set to run on their own from start to completion, while other actions can be configured to require approval from a human before completion. This significantly reduces your workload while maintaining visibility and control.

AI Powered Email to Quote

AvSight's AI Powered Email to Quote solution is born from a good problem to have— So many RFQs, so little time!

Email to Quote is a groundbreaking AI integration with AvSight that automatically captures, parses, and creates CQs directly from email content. Quotes are then available in your Quote 360 environment and can be processed by your AvSight Intelligence Quote Agent.



Key Benefits

- Save up to 74% on manual data entry costs
- Avoid inevitable manual data entry mistakes
- Improve your response times and close more deals
- Free up time for higher ROI tasks
- Industry leading 93% average match rate.



Request a free demo at avsight.net