

AI Powered Email to Quote

From



Product Highlights

AvSight's "Email to Quote" solution is born from a "good problem" to have – So many RFQs, so little time!

Email to Quote is a groundbreaking AI integration with AvSight that automatically captures, parses, and creates CQs directly from unstructured email content.

Key Benefits

- Save up to 74% on manual data entry costs
- Avoid inevitable manual data entry mistakes
- Improve your response times and close more deals
- Free up time for higher ROI tasks

Email to Quote Pricing

Email to Quote Plan	Monthly Subscription	Cost Per Transaction	Best for
Essentials	\$50	\$0.75	1 - 350 Quotes per Month
Professional	\$250	\$0.20	351 - 999 Quotes per Month
Enterprise	\$400	\$0.06	1,000+ Quotes per Month

+ a one time set up fee of \$1,230

CQ#	Quote Line Score ↓	Quote Line Score Reason	Quote Source
QU-810	115	In Inventory, Hot Part, Existing Account...	Email To Quote
QU-805	45	In Inventory, Hot Part	Email To Quote
QU-807	45	In Inventory, Hot Part	Email To Quote
QU-820	30	In Inventory	Email To Quote
QU-821	10	In Inventory	Email To Quote
QU-805	0		Email To Quote

Pricing Examples

On the **Professional** plan, you process 500 emails a month

Transaction Costs - $500 \times \$0.20 = \100.00
 Subscription Cost - \$250.00

Total Monthly Cost - \$350.00

On the **Enterprise** plan, you process 6,000 emails a month

Transaction Costs - $6,000 \times \$0.06 = \360.00
 Subscription Cost - \$400.00

Total Monthly Cost - \$760.00

Email to Quote RFQs are accessible within your Quote 360 environment, scored alongside your quotes from marketplaces and other sources - allowing you to work your best quotes first.

What Sets AvSight Email to Quote Apart?

AvSight's Email to Quote was created to address gaps in existing quoting products. We've testing it extensively comparing it head to head against existing options. Our beta testers found a number of advantages including the following:

- **Exceptional accuracy** - AvSight beta testers found that our solution provided an over 97% accuracy rate on inbound RFQs. Our solution leverages two levels of AI models to ensure that even the toughest of RFQs can be processed accurately.
- **Data integrity** - If an RFQ contains a part number that does not match one in your system, AvSight Email to Quote uses temp fields to store these part numbers until you verify them. This prevents customers from loading your system with part numbers created by typos or for parts you do not stock.
- **Actionable data** - Email to Quote integrates cleanly with other AvSight features such as Quote 360, Part 360, and Account 360 to empower your team to make intelligent quoting decisions.
- **Unparalleled privacy and security** - Email to Quote leverages the security measures built in to the Salesforce platform to keep your data safe and prevent it from being accessed by or sold to any third party. Our AI processing models were selected for privacy and security. Your data is not retained after processing or stored in any form. Your data cannot be accessed by AvSight or any third parties without your express consent.
- **One trusted platform** - AvSight Email to Quote is native to the same platform you use to manage your other business processes. No screen switching or new systems to learn.

"Our previous solution had an average accuracy rate of 50 - 60%. With AvSight's Email to Quote solution, our average accuracy rate has climbed to 97 - 99%"

- Chris Stotts

Managing Director
Pioneer AeroSupply

Ready to get started? Email Kristin Dallman - kdallman@inscaletech.com to learn more.