



AvSight Intelligence

Purpose Built for Aviation. Powered by AI.

Welcome

Meet Your AvSight Team



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Webinar Agenda

- **What Makes AvSight Intelligence Different**
- **Currently Available AvSight Intelligence Features - Overview & Demos**
 - **Analytical Tools**
 - **Smart Inbox**
 - **Quote Agent**
- **Getting Started**
- **Upcoming Feature Sneak Peek**
- **Q&A Session**

Core Values

There's no shortage of AI tools on the market, why build another one? It's simple - AvSight Intelligence is AI like you've never seen it before. Here's what makes it different -

Built In, Not Bolted On

AvSight Intelligence is AI built for how you work, embedded where you work. No need to waste time switching screens or opening additional tools

AI Power, Human Control

Save time, while maintaining control. AvSight's performative tools can be configured to run autonomously for simple processes or include human approvals at critical steps in more complex processes.

Private & Secure

AvSight Intelligence was built with security and compliance in mind. Customer data is never stored or used to train models.

Aviation Specific

Designed by industry experts for the unique needs of the aviation aftermarket, AvSight Intelligence works for part suppliers and MROs out of the box. No retrofitting required to make it fit your processes.

Simple to Get Started, Easy to Customize

You don't have to be an expert to set up Intelligence. Features can be toggled on and off. Customizing work instructions is as easy as typing in plain English.

Constantly Expanding

Currently available features are just the beginning. The scope of our roadmap and pace of our development teams means that AvSight Intelligence will soon be able to transform every aspect of our customers' processes.

AvSight AI Solutions for Every Team

Sales Teams



Email to Quote



Quote Processing



Pricing Models



Source of Supply Suggestions



Follow Up Sequences



Account Insights



Email Draft Assistant

Product Line Teams



Part Master Insights

Purchasing Teams



Email to RFQ



Part Master Insights



AvSight Intelligence Categories

Insights

Pull together data from a wide range of sources, analyze it, and find deeply buried trends and insights that would be time consuming or impossible for human employees to find.

Can alert you to impactful findings and suggest ways to capitalize on that knowledge.

Agents

Do real work that would otherwise need to be done by a skilled human employee, reducing the workload and allowing your team to focus on higher ROI activities.

Agents can run autonomously or complete a large portion of a task before requesting human action or approval.



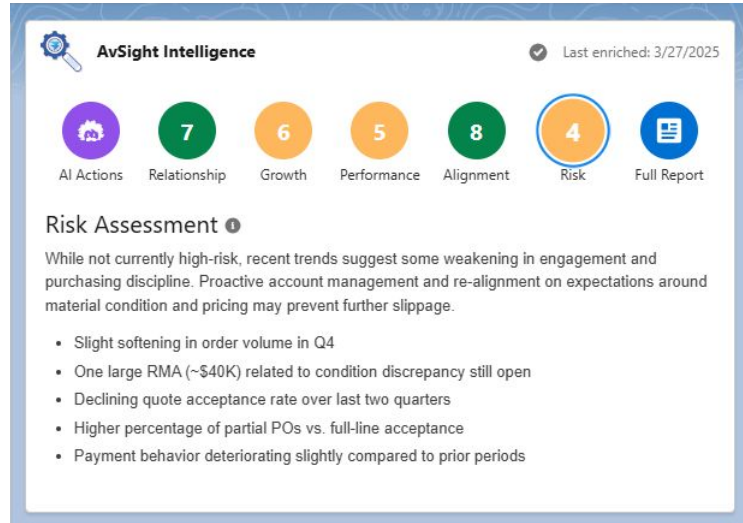
Account Insights

Account Insights pull together data from your internal sources - such as purchase history and payment times - and marry them with external data - such as press releases and hiring trends - to form a complete picture of each customer.

This data is then analyzed to identify and alert you to trends, risk factors, and opportunities. These insights are displayed right in the AvSight Account Record, no digging or extra work required.

Part Master Insights

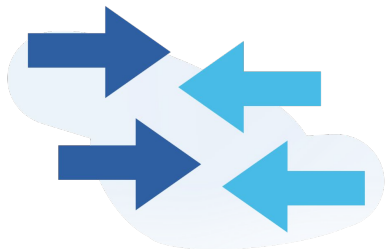
Parts Master Insights pull together data from your quote history and market trends to help you understand demand and pricing trends for your inventory. No need to navigate to a special screen, these insights are embedded right in your Part Master Screen.



The Ultimate Sales Efficiency Toolkit

These powerful AI driven solutions were designed with **aviation sales teams** in mind to reduce low ROI activity, freeing your team up to **close deals** and **build relationships**.

Smart Inbox



Email
to Quote



Email
to RFQ



Pricing
Models



Quote
Processing



Follow-Up
Sequences

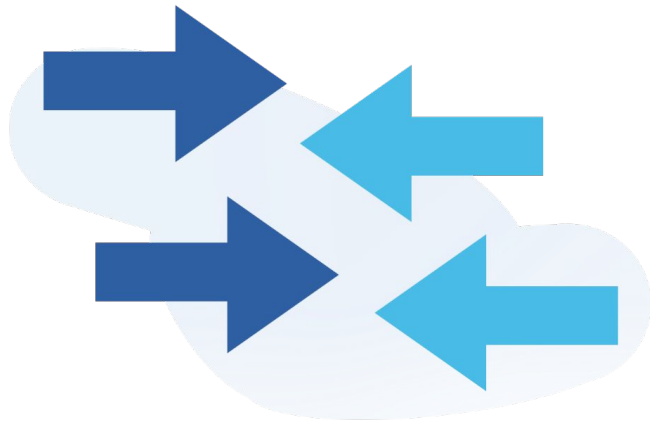


Source of Supply
Suggestions



Email Draft
Assistant

Smart Inbox



Email
to Quote



Email
to RFQ

Smart Inbox boasts industry leading accuracy - our customers have reported a 97% match rate vs. 50% with Rotabull.

AvSight's AI-Powered Smart Inbox automatically captures and creates Customer Quotes and RFQ replies from unstructured emails.

These are input directly into your AvSight environment where they can be processed and actioned by AvSight Intelligence Quote Agent - enabling truly touch free quoting.



RFQs



RFQ Replies

Smart Inbox

Customer Quote
Automatically Created

Original RFQ
Automatically Updated
with Quote Info



AvSight Intelligence

**Quote
Agent**



AvSight Intelligence

**Purchase
Agent**

Easy to Configure Rules

☆ General Information

* Rule Name
Block all unsubscribe email

Description

Sequence
10

☒ Active?

* Agent Scope

Available Agents
Quote Agent

Selected Agents
Smart Inbox (SI)
SI Email to RFQ PO
SI Email to RFQ RO
SI Email to Quote

☒ All Companies

▼ Conditions

(Body contains unsubscribe)

Field Type
Email

Field
Body

Operator
contains

Value
unsubscribe

+ Add Condition

+ Add Condition Group

≡ Actions

⋮ Action Type
Block

+ Add Action

Cancel

Save



Quote Agent



Pricing
Models



Quote
Processing



Follow-Up
Sequences



Source of Supply
Suggestions



Email Draft
Assistant

Imagine cloning your best salesperson - with Quote Agent, you can. AvSight Intelligence Quote Agent is an **infinitely configurable** AI-driven quoting assistant, designed to process and action quotes.

Instructions are easy to configure and customize to fit your team's **best practices** and **business strategy**.

Easy to Adopt. Easy to Adapt.

AvSight Intelligence was built for quick deployment and is easy to set up and configure. Our new Quick Start program makes it easier than ever to **start experiencing AvSight Intelligence wins.**

Ready in Minutes



Toggle On



Set Parameters



Go

Immediate Value - Comes pre-configured with ready-to-use starter agents for instant ROI. Customize now or later.

Built in Safeguards - Agents start in approval-first mode for risk-free results. Approve, edit, or decline each action. Switch to full or partial automation when you're ready.

Expert Support - Work with your Intelligence specialist to identify use cases and outcomes. Get 30 days of unlimited direct access for questions and guidance.

Full Control & Easy Customization - Adjust logic, triggers, and actions to fit your processes as your needs evolve. You have the freedom to tweak, fine-tune, and expand your agents at any time, without waiting on us.

Features Coming Soon



**MRO Agents - MRO Insights - Sales Agent
Field Enrichment - Approval Agents**